



**bakertilly**

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A full services firm of  
corporate strategists, accountants,  
tax advisory experts and financial  
and marketing analysts with over  
35 years of experience in  
servicing SMEs & Fortune  
500 companies.

The purpose of this document is to provide information to clients and firm personnel only.

**Reliable accounting and  
Innovative consulting**

## **SERVICES**

- Accounting and Business Support
- Assurance
- Business Advisory
- Cyber Security
- Global Offshoring Services
- Taxation
- Risk Advisory
- Transaction Advisory



## **ACCOUNTING & BUSINESS SUPPORT**

Making optimal use of our PAN India presence in assisting with adherence to complex Indian legislative framework including accounting and regulatory compliance outsourcing.

## Accounting & Business Support

Financial Accounting	Our teams are fully conversant with Indian and International accounting software viz. Tally ERP, SAGE, NAVISION, NETSUITE, etc. We ensure that your accounts are maintained in accordance with domestic regulations as well as international reporting norms. Our teams review, analyze and flag any potential issues to ensure timely remedial action.
Payroll Administration	We set-up, maintain and ensure timely and accurate processing of employee payroll. We also assist in preparation of HR manuals to document your HR policies in compliance with Indian labor regulations and setting-up social security benefits including insurance and claim administration.
Regulatory Compliances	Through our pan India presence, we assist in regulatory compliances and advise on critical issues under various regulations enacted by the Federal, State and Local Authorities. We provide a one stop shop solution to businesses to manage the complexities of multiple compliances through a single window.
Compliance Diagnostics	A specialized activity wherein we carry out a comprehensive diagnostic check of your business to identify compliance gaps, risks thereon and suggest mitigation measures. This helps in building up your corporate governance and provides comfort to the Management, Board of Directors, Shareholders and Auditors.
Virtual CFO	We act as your Virtual Chief Financial Officer (CFO), providing analytics and business insights for decision making without you having to maintain a full-fledged finance function.



## **ASSURANCE**

Ensuring authenticity and trustworthiness of the financial information based on the principles of integrity, insight, and commitment to professional excellence.

## Assurance

### Accounting Advisory Service

Our teams, conversant with global financial reporting standards, ensure that accounts are maintained in accordance with domestic regulations and meet international reporting norms. We review, analyse, flag and remedy any potential risk or inaccurate reporting.

### IFRS / Ind-AS / US GAAP

Where applicable, we carry out reviews and provide an impact analysis of reporting under International Financial Reporting Standards (IFRS), Indian Accounting Standards (Ind-AS) or US GAAP. We ensure that reporting requirements are adequately met, including issues arising during and post transition.

### Special Purpose Audits

We assist organisations with special purpose reviews wherein we check on management or regulator specified areas viz. Corporate Social Responsibility, Anti-money laundering, Information Technology Systems, Grant utilization, etc.

### Pre-Audit Support

We review and ensure that the financial statements are compliant with accounting standards, regulatory environment and management policies, and advise management on those issues which can be remedied prior to the detailed external audit or else need proper disclosure.



## **BUSINESS ADVISORY**

From identifying the most suitable entry route to providing a one stop shop for regulatory approvals and consolidate the new set up.

## Business Advisory

Corporate Advisory	We assist our clients to examine a proposed action or strategy vis-à-vis the Indian regulatory environment. Our experts from varied service verticals work together and provide clear advice on matters which could concern Foreign Exchange Management Act (FEMA), Foreign Direct Investment (FDI), Company Law, Direct and Indirect taxes, labor matters, Special Economic Zone (SEZ), etc.
Entry Strategy	We recommend the most appropriate structure to match your India business strategy. We map risks and necessary steps required to register and operate your entity (be it Liaison, Branch, Project Office, Limited Liability Partnership, Wholly Owned Subsidiary or a Joint Venture in India), in accordance with the applicable regulatory and foreign exchange requirements.
Insolvency Management and Restructuring	We analyze and develop structured solutions for closure of an office or factory, management and termination of human resources, hiring contractual employees or building a recovery plan. Where restructuring may not be feasible, we can assist in the liquidation besides exploring the possibility of a merger or amalgamation through our team of insolvency professionals.
Factory Set-Up Support	We assist you in establishing a factory anywhere in India. We manage the entire process from identifying an ideal location, key service providers/contractors, to procuring the necessary clearances from government bodies i.e. Reserve Bank of India (RBI), Secretariat of Industrial Assistance (SIA), Registrar of Companies (ROC), Foreign Contribution Regulation Authority (FCRA), Ministry of Environment and Forest, etc.
Secretarial Compliances	On a routine basis, we assist you to meet your statutory requirements viz drafting and maintaining statutory records such as minutes of meetings (Annual, Shareholders, Board), appointment and resignation of key personnel, increase/reduction in capital, etc. We organize the office infrastructure and manpower during the 'in transit period' when a company is in the process of setting up, including acting as nominee resident directors.



## **CYBER SECURITY**

Providing strategic cybersecurity solutions where resilience, compliance, and proactive defence safeguard businesses, ensuring robust data privacy and risk management.

## Cyber Security

### Digital Compliance & Cyber Audits

We ensure compliance with ISO, RBI, and SEBI standards, covering AI security, TPRM, IT controls, and financial audits. Our services include security strategy implementation, risk assessments, third-party security reviews, and regulatory audits. Additionally, we conduct Aadhaar audits, oversee IT governance, and provide security training to enhance resilience.

### Digital Technology Security Management

We offer cybersecurity solutions like DevSecOps, red teaming, adversary simulations, penetration testing, and vulnerability assessments. Our services also include dark web monitoring, IT control reviews, anti-phishing and anti-malware solutions, cyber intelligence, and data leakage prevention.

### Cyber Risk Assurance

We support businesses in achieving SOC1, SOC2, and ISAE 3402 compliance, ensuring alignment with DPDP, GDPR, and CCPA. Our services include privacy impact assessments, policy development, and risk-based data protection strategies tailored for cloud and tech-driven enterprises.

### Cyber Incident Response

We specialize in rapid threat detection, incident assessment, and root cause analysis to mitigate risks effectively. Our focus is on minimizing downtime through swift system recovery, business continuity planning, and forensic investigations. Additionally, we provide crisis management, disaster recovery exercises, and hands-on training to ensure organizations stay resilient against cyber threats.



## **GLOBAL OFFSHORING SERVICES**

Acting as your extended team in India, we deliver services with unwavering commitment to quality, precision and operational efficiency, seamlessly aligned with your business goals.

## Global Offshoring Services

Accounting	We offer end-to-end bookkeeping, accounting and management reporting services to clients worldwide in line with local GAAP requirements. Our teams are proficient in global accounting software including XERO, QBO, ADP, SAP, SAGE and NetSuite.
Audit	Using global tools like CCH and Caseware, our teams support you in conducting thorough examinations of financial records, including audit planning, working paper management, evidence verification and financial statement reviews. We bring sector specific expertise including in Employee Benefit Plans, Not-for-Profit organization and Funds.
Tax	We support operations by preparing and compiling tax returns – income tax and Sales Tax / VAT / Use Tax - and submitting extensions in compliance with the local tax laws. We work on platforms like GoSystem, Lacerte, ProSystem, Drake, CCH, Caseware, Taxfiler, IRIS, Digita and TaxCalc,. We carry out benchmarking studies for transfer pricing using global databases, compile documentation, draft global transfer pricing policies and compile Master Files for group companies.
Due Diligence & Valuations	We support M&A decisions through desktop due diligence (company / promoter background checks), data book preparation, identification and advising on valuation adjustments and analysis of financial statements. Our valuation experts handle financial reporting, M&A transactions, disputes and audit support, aligned with global and local standards.
Risk & Cyber Security	We assist organizations strengthen governance and performance with services like SOX/ICFR testing, digital forensics & investigations, virtual internal audit review, fraud risk management and dispute resolution. Our end-to-end solutions cover cyber threat intelligence, VAPT, data protection & privacy, application security assessment, formulation & review of IT & digital strategy, Artificial Intelligence Management Systems (AIMS) assurances, amongst various other services.



## **RISK ADVISORY**

Advising on risk mitigation where our objectivity, reliability, and transparency enables the fair presentation of results and ease of management analysis.

## Risk Advisory

### Internal Control Reviews

We review and evaluate the effectiveness of organization's internal controls. Based on the risk assessment, we evaluate the adequacy of existing internal controls and perform checks whether these are appropriately implemented. The processes, risks and controls are documented, recommendations provided for improvement and we stay involved through the implementation.

### Forensic Audits

Security of organization's assets is a growing concern. We undertake forensic audits at the specific request of the management or regulator to detect fraud, misappropriation of resources, misconduct or financial irregularities, including areas of digital forensic, anti-corruption and cybercrime.

### IT Audits

Our highly specialized teams identify weaknesses in organisation's existing ERP systems, processes and IT Infrastructure including Information Technology General Controls (ITGC), IT and Cyber security, Vulnerability Assessment, and Penetration Testing.

### Enterprise Risk Management (ERM)

Our robust Enterprise Risk Management solution helps organisation in identifying key risks and controls. Our ERM approach considers all types of risk (strategic, operational, compliance, reporting) and flags areas requiring immediate attention.

### Business Process Re-engineering

Besides documenting processes for adequate controls, we ensure that archaic processes are removed and solutions are embedded to deal with exception, with an overall objective to improve operational efficiency and performance.

An aerial photograph of a circular stone well with a spiral staircase. The well is built with grey stone blocks and has a brick-lined interior. A green semi-transparent overlay covers the center of the image, containing text. At the bottom of the well, there are two small green plants.

## **TAXATION**

Proactive and innovative solutions customised to create certainty in structuring business transactions and advice on emerging tax regulations.

## Taxation

### Planning and Advisory

We monitor the overall tax strategy keeping in view the changing dynamics of Indian tax legislation. We review your commercial and inter-company contracts, build tax management positions and risk mitigation strategies, conduct tax due diligence and undertake tax efficiency analysis of your transactions.

### Cross Border Taxation

We advise on setting up tax efficient holding structures, business models that mitigate the risk of Permanent Establishment, assist in tax efficient fund repatriation and improve cash flows by obtaining lower tax withholding certificates and advance rulings from Indian revenue authorities.

### Transfer Pricing

We review, build and manage a robust transfer pricing policy and compile documentation aligned to your global transfer pricing approach that meet BEPS guidelines too. We routinely assist our clients on Advance Transfer Pricing (APA) scheme, Safe Harbour rule and to meet new documentation and reporting requirements viz. Country by Country Reporting 'CbCR' and the Master File.

### Expatriate and HNIs

We have built specific capabilities in HNIs and international employee assignment management i.e. developing tax efficient compensation packages, advising on social security obligations, developing and managing stock option plans, obtaining no objection certificates and filing tax returns.

### Indirect Taxation

Through our PAN India presence, we assist in regulatory compliances and advisory on critical issues under Goods & Services tax (GST) and other State and local body taxes. We advise on GST implications on transactional issues, cross border transactions, tax classification and transaction structuring for achieving tax efficiency.

### Representation and Dispute Resolution

Our teams proactively manage risks and avoid conflict with Indian revenue or appellate authorities. Our partner-led representations assist in the entire cycle of tax litigation i.e. drafting and submitting replies/appeals, appearing before the revenue officer/first appeals and assisting senior counsels in representing before judicial bodies.

The background of the slide is a photograph of ancient stone ruins, possibly a temple or palace, with a prominent green rectangular overlay in the center. The ruins consist of large, rectangular stone blocks stacked in various patterns, some forming walls and others forming steps or platforms. The stone is weathered and has a greyish-brown hue. The green overlay is a solid, vibrant color and contains white text.

## **TRANSACTION ADVISORY**

End-to-end advisory for clients on inorganic growth strategies. Specialized team to guide on buy-side or sell-side cross border M&As.

## Transaction Advisory

### Mergers and Acquisitions

End-to-end support on deals from planning to closure

**Sell-side Advisory:** We assist clients in understanding and realizing the potential value of their business. We work closely with them to devise tailored strategies during deal negotiations.

**Buy-side advisory:** From market analysis to defining an acquisition strategy, domestic or cross border, we find potential targets, negotiate a fair value and support the management through till the finalization of definitive agreements.

### Due Diligence

We offer both desktop due diligence i.e. promoter and company background checks as well as detailed Financial and Tax Due Diligence involving on-site reviews and interviews with the management. We also offer post-merger integration support.

### Valuation

We select the most appropriate, internationally acceptable valuation technique to arrive at a fair business value prior to accepting or making an offer. Valuations can be done for family settlements, dispute resolutions, purchase price allocations, etc.

### Fund Raising

We help our clients raise growth capital through venture capital, private equity or banking channels (non-equity) by offering turnkey support involving preparation of pitch documents, building of a valuation model and assist during the ensuing negotiations.

## Industries Served



Automotive



Aviation



Banking & Finance



Capital Goods & Engineering



Chemicals



Energy



Food Processing



Healthcare



Hospitality



Information Technology



Logistics



Manufacturing



Media



Non-Profit Organizations



Oil & Gas



Real Estate



Retail



Trading



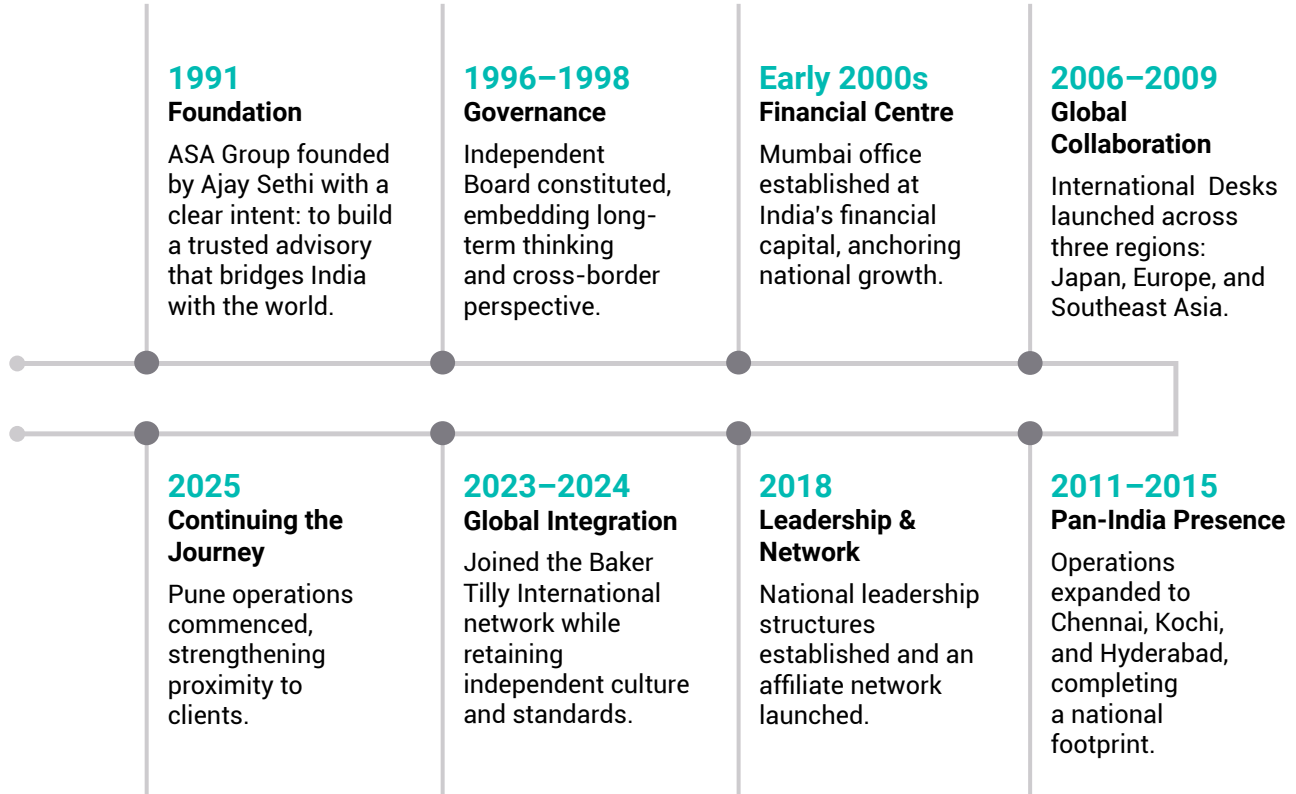
Pharmaceuticals



Transportation



## A Timeline of Decisions





Well structured teams with domain specialization guided by leaders possessing expertise and experience with PAN India presence to ensure excellent client service.

**PRESENTLY POSITIONED IN THE**

**TOP 10 ACCOUNTING & CONSULTING FIRMS**



**20**  
Locations

**100**  
Partners/  
Directors

**10000+**  
Clients

**1600+**  
In-house  
Professionals



**50,000**  
Staff



**750**  
Offices



**147**  
Territories



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